

MASTER OF BUSINESS ADMINISTRATION

June - 2019 Exams

- The flagship MBA programme has been established internationally for over 25 years – and remains a market leader
- No requirement to complete a thesis or dissertation.
- Internationally recognized MBA
- Choice in when and where you take your exams. Sit your exams when you're ready in one of over 400 exam centre locations worldwide.
- Comprehensive support through optional online tuition
- Each course covers core concepts and theories explained and analyzed within the context of real-world business case studies.
- Each course consists of a comprehensive text, end of module questions, practice final examinations questions and solutions, profiler software (online self-assessment tool), simulations and videos to help explain conceptual bottlenecks.
- Access to Edinburgh School faculty through the online forums.
- Tutorial support for the core modules from highly experienced tutors every Saturday and Sunday at no extra cost at MAT.

You must successfully complete a total of nine courses (seven core courses and two electives) to obtain the general MBA degree. Eleven courses are required for the MBA with specialism (seven core courses and four electives) – see page three for details of specialisms.

Major examination sessions are held in June and December and Minor examination sessions are held in March and August at local examination centres arranged by Edinburgh Business School.

Course/Text fee	=	£550 per module
Examination fee	=	*£160 per exam (and re-sit if applicable)
Exemption fee	=	*£160 per eligible exemption

Important Dates

Wednesday 20 th February 2019	Exam Registration Deadline (June exam session)
Wednesday 1 st May 2019	Exam Deferral Deadline (Subject to confirmation – Please check EBS website)
Monday 4 th June 2019	Economics Exam (Timeslot 2, PM)
Wednesday 5 th June 2019	Organisational Behaviour Exam (Timeslot 1, AM)
Wednesday 5 th June 2019	Strategic Planning Exam (Timeslot 2, PM)

MAT is an Approved Learning Partner of Edinburgh Business School in Uganda

Requirements for the award of an MBA

Requirements	Course Designations		Credits
	Core (Compulsory)	Elective	
MBA Passes in 9 courses 7 Core Courses 2 Electives Postgraduate Diploma in Business Administration Passes in 6 courses, at least one of which is core. Postgraduate Certificate in Business Administration Passes in 3 courses, at least one of which is core.	Accounting Economics Finance Marketing Organisational Behaviour Project Management Strategic Planning	Alliances and Partnerships Competitive Strategy Consumer Behaviour Corporate Governance Credit Risk Management Derivatives Developing Effective Managers and Leaders Employee Relations Employee Resourcing Finance for the Oil and Gas Industry Financial Risk Management Human Resource Development Human Resource Management Influence International Marketing Leadership Making Strategies Work Managing People in Changing Contexts Managing People in Global Markets Managing Personal Competences Marketing Channels Marketing Communications Marketing Insights Mergers & Acquisitions Negotiation Performance Management Practical History of Financial Markets Project Management for the Oil and Gas Industry Principles of Retailing Quantitative Methods Research Methods for Business and Management Sales Force Management Services Marketing Strategic Negotiation* Strategic Negotiation for the Oil and Gas Industry* Strategic Risk Management Strategic Planning for the Oil and Gas Industry * Students may not take both of these courses; one or the other is permitted.	All courses are credit rated at 20 credits 200 learning hours per course MBA 180 credits Level M (SCQF Level 11) Postgraduate Diploma in Business Administration 120 credits level M (SCQF Level 11) Postgraduate Certificate in Business Administration 60 credits level M (SCQF Level 11)

Note: Students studying on the general MBA have the opportunity to receive interim awards of Postgraduate Certificate in Business Administration (passes in 3 courses, at least one of which must be a core course) and Postgraduate Diploma in Business administration (passes in 6 courses, at least one of which must be a core course),

Requirements for the award of an MBA with a Specialism

Requirements	Course Designations				
Passes in 11 courses 7 Core Courses	Core Courses				
	Accounting Economics Finance Marketing Organisational Behaviour Project Management Strategic Planning				
	Designated Electives for Specialism				
4 Electives from the relevant designated list All courses are credit rated at 20 credits	Human Resource Management	Marketing	Finance	Strategic Planning	Oil & Gas Management
	Developing Effective Managers and Leaders	Consumer Behaviour	Corporate Governance	Alliances & Partnerships	Project Management for the Oil and Gas Industry
	Employee Relations	International Marketing	Credit Risk Management	Competitive Strategy	Strategic Negotiation for the Oil and Gas Industry
	Employee Resourcing	Marketing Channels	Derivatives	Corporate Governance	Strategic Planning for the Oil and Gas Industry
	Employee Resourcing	Marketing Communications	Financial Risk Management	Leadership	Strategic Planning for the Oil and Gas Industry
	Human Resource Development	Marketing Insights	Mergers and Acquisitions	Making Strategies Work	Strategic Planning for the Oil and Gas Industry
	Human Resource Management*	Negotiation	Practical History of Financial Markets	Mergers and Acquisitions	Finance for the Oil and Gas Industry
	Influence	Principles of Retailing	Quantitative Methods	Strategic Negotiation	
	Managing People in Changing Contexts	Quantitative Methods		Strategic Risk Management	
	Managing People in Global Markets	Sales Force Management			
	Managing Personal Competencies	Services Marketing			
	Negotiation				
	Performance Management				

* HRM compulsory for specialism

Also Available - MSc Masters Programmes

Edinburgh Business School also offers four MSc Programmes; the MScs are in **Financial Management** and **Marketing**. To be eligible for the award of MSc students must obtain passes in five core courses and four elective courses. MAT only provides tuition for the core modules of the MBA programme – some of which overlap with the MSc programmes. Please see the prospectus and talk to the MAT program coordinators if these programmes are of interest to you.

Requirements for the MSc Masters programmes

Course Designations

Requirements	MSc in Financial Management	MSc in Marketing
Passes in 9 courses	Finance Accounting Credit Risk Management Derivatives Financial Risk Management	Marketing Consumer Behaviour International Marketing Marketing Communications Marketing Insights (formerly Marketing Research)
5 Core courses as shown		
4 Electives from the relevant designated list	Corporate Governance Economics Mergers and Acquisitions Practical History of Financial Markets Quantitative Methods Research methods for Business & Management Strategic Planning	Marketing Channels Negotiation Principles of Retailing Quantitative Methods Research Methods for Business & Management Sales Force Management Services Marketing

REQUIREMENTS FOR REGISTRATION

For enrolment, bring the following:

- **Completed application form.** (Available at MAT reception, or from our website www.matuganda.com, or email us at mat@matuganda.com and request a copy).
- **Two (2) coloured passport size photographs.**
- **An original comprehensive C.V.**
- **Original and photocopies of academic credentials (coloured).**
- **A valid I.D (with a photograph) either a passport or driving permit.**
- **Plus the GBP 710 for each course unit selected.**

If you need any help in completing the form, please come to MAT or call us on 0414 258461/2 and press “0” to bypass the voice messaging system.

Classes for the June 2019 exams start on the 19th of January 2019

